

National Mission for Clean Ganga (NMCG)
Ministry of Water Resources, River Development & Ganga Rejuvenation

Responses to Pre Proposal/Bid Queries

Sub: Request for Proposal (RFP)for the Selection of Project Engineer for the Development of Sewage Treatment Plants (STP) at Mathura under Hybrid Annuity Based PPP mode.

Sl. No.	RFP Clause No.	Subject	Bidder's Query	Response
1	Clause 2.20.1	The Bidder shall furnish as part of its Proposal, a bid security of [Rs. 30,0000 (Three Lakhs)] in the form of a Demand Draft/Bankers Cheque issued by one of the Nationalised/ Scheduled Banks in India in favour of the National Mission for Clean Ganga payable at New Delhi(the "Bid Security"), returnable not later than 30 (thirty) days from PDD except in case of the two highest ranked Bidders as required in Clause 2.25.1. In the event that the first ranked Bidder commences the assignment as required in Clause 2.30, the second ranked Bidder, who has been kept in reserve, shall be returned its Bid Security forthwith, but in no case not later than 120 (one hundred and twenty) days from PDD. The Selected Bidder's Bid Security shall be returned, upon the Bidder signing the Agreement and completing the Deliverables assigned to it for the first 2 (two) months of the Consultancy in accordance with the provisions thereof.	We request you to consider the bank guarantee in liu of Demand Draft/Bankers cheque for submitting the bid security	Please refer to the Addendum.
2	Clause 2.1.4, 3.1.3	The Consultancy Team shall consist of	We request you to consider the marking criteria	RFP conditions shall

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		the following key personnel (the “Key Personnel”) who shall discharge their respective responsibilities as specified below:	for Engineers based on projects and experience instead of qualification provided they meet minimum eligibility criteria	prevail
3	Clause 3.1.3	The criteria to be used for evaluation shall be as follows	Also please remove the marks indicated for post-graduation qualification especially for Senior Civil Engineer, Senior Mechanical Engineer, Senior Electrical Engineer, Senior Instrumentation Engineer and O&M Engineer since the qualification requirement is limited to under graduation.	RFP conditions shall prevail
4	Clause 2.2.2 (A)	Technical Capacity: The Bidder shall have, over the past 10 (ten) years preceding the PDD, has completed a minimum of 3 (three) Eligible Assignments as specified in Clause 3.1.4.	The Bidder shall have, over the past 10 (ten) years preceding the PDD, has completed a minimum of 1 (One) Eligible Assignments as specified in Clause 3.1.4.	RFP conditions shall prevail
5	Page no. 37 Clause 3.1.4-A	Eligible Technical Consultancy Assignments: Project Management Consultancy (PMC)/DPR preparation & construction supervision consultancy/Owner’s Engineer consultancy assignments for the following projects shall be deemed as eligible assignments (the “Eligible Assignments”): Sewerage Schemes or Sewerage Systems that includes at least one 25 MLD Sewage Treatment Plant (STP)/Effluent Treatment Plant/Common Effluent Treatment	Please Add: Experience of DPR Preparation of Sewerage Schemes having multiple STPs designed in single project shall be considered as separate experience of STPs.	Standalone DPR p[reparation will not qualify as an eligible assignment.

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		Plant B;		
6	Page no. 34 Clause 3.1.3	<p>Evaluation of Technical Proposal</p> <p>Revenue from Professional Fees Up to Rs 5 Cr: 50 Rs. 6- 10 Cr: 70 More than Rs 10 Cr: 100 points</p> <p>Relevant Experience of the Bidder: Up to 3 projects: 100 4-6 Projects: 200 More than 6 projects: 300</p> <p>Relevant Experience of the Key Personnel Team Leader cum Waste Water Expert Qualification: 10 points Undergraduation:5 Post-Graduation: 5 Number of Eligible Assignments: 40 points Up to 2 assignments: 10 3-5 assignments: 30 More than 5: 40</p> <p>Sr. Process Engineer Qualification: 10 points Undergraduation:5</p>	<p>Request to evaluate as stated below: Please change the evaluation criteria as the Firm Meeting Minimum required eligibility criteria should get the minimum score of 70 Marks.</p> <p>Revenue from Professional Fees Up to Rs 5 Cr: 80 Rs. 5- 7.5 Cr: 90 More than Rs 7.5 Cr: 100 points</p> <p>Relevant Experience of the Bidder: Up to 1 project: 200 2-4 Projects: 250 More than 4 projects: 300</p> <p>Relevant Experience of the Key Personnel Team Leader cum Waste Water Expert Qualification: 10 points Graduation:5 Post-Graduation: 10 Number of Eligible Assignments: 40 points Up to 2 assignments: 30 3-5 assignments: 35 More than 5: 40</p> <p>Sr. Process Engineer Qualification: 10 points Graduation:5 Post-Graduation: 10 Number of Eligible Assignments: 30 points</p>	RFP conditions shall prevail

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		<p>Post-Graduation: 10 Number of Eligible Assignments: 30 points Up to 2 assignments: 10 3-5 Assignments: 20 More than 5 assignments: 30</p> <p>Sr. Civil Engineer Qualification: 10 points Undergraduation:5 Post-Graduation: 10 Number of Eligible Assignments: 30 points Up to 2 assignments: 10 3-5 Assignments: 20 More than 5 assignments: 30</p> <p>Sr. Mechanical Engineer Qualification: 10 points Undergraduation:5 Post-Graduation: 10 Number of Eligible Assignments: 30 points Up to 2 assignments: 10 3-5 Assignments: 20 More than 5 assignments: 30</p> <p>Sr. Engineer (Electrical) Qualification: 10 points Undergraduation:5 Post-Graduation: 10</p>	<p>Up to 2 assignments: 20 3-5 Assignments: 25 More than 5 assignments: 30</p> <p>Sr. Civil Engineer Qualification: 10 points Graduation: 10</p> <p>Number of Eligible Assignments: 30 points Up to 2 assignments: 20 3-5 Assignments: 25 More than 5 assignments: 30</p> <p>Sr. Mechanical Engineer Qualification: 10 points Graduation: 10</p> <p>Number of Eligible Assignments: 30 points Up to 2 assignments: 25 More than 2 Assignments: 30</p> <p>Sr. Engineer (Electrical) Qualification: 10 points Graduation: 10 Number of Eligible Assignments: 20 points Up to 2 assignments: 15 More than 2 Assignments: 20</p>	
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		<p>Number of Eligible Assignments: 20 points Up to 2 assignments: 8 3-5 Assignments: 15 More than 5 assignments: 20</p> <p>Sr. Engineer (Instrumentation) Qualification: 10 points Undergraduation:5 Post-Graduation: 10 Number of Eligible Assignments: 20 points Up to 2 assignments: 8 3-5 Assignments: 15 More than 5 assignments: 20</p> <p>Sr. Engineer (Structural) Qualification: 10 points Undergraduation:5 Post-Graduation: 10 Number of Eligible Assignments: 20 points Up to 2 assignments: 8 3-5 Assignments: 15 More than 5 assignments: 20</p> <p>O & M Engineer Qualification: 10 points Undergraduation:5 Post-Graduation: 10 Number of Eligible Assignments: 30</p>	<p>Sr. Engineer (Instrumentation) Qualification: 10 points Graduation: 10 Number of Eligible Assignments: 20 points Up to 2 assignments: 15 More than 2 Assignments: 20</p> <p>Sr. Engineer (Structural) Qualification: 10 points Undergraduation:5 Post-Graduation: 10 Number of Eligible Assignments: 20 points Up to 2 assignments: 15 More than 2 Assignments: 20</p> <p>O & M Engineer Qualification: 10 points Undergraduation:5 Post-Graduation: 10 Number of Eligible Assignments: 30 points Up to 2 assignments: 20 3-5 Assignments: 25 More than 5 assignments: 30</p>	
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		points Up to 2 assignments: 10 3-5 Assignments: 20 More than 5 assignments: 30		
7	Page No. 24 Clause no. 2.14, 2.14.2 (M)	In addition to the above each Bidder is required to fill and submit a soft copy of the data sheet in MS Excel format in a compact disc. The Excel sheet is available in the website of NMCG for down loading purpose.	Please provide the Excel sheet format along with the bid clarifications. As no Excel sheet is available on website.	It is already uploaded in NMCG website , please visit the website
8			Please provide the correct project duration as in RFP duration of projects mentioned is different at different clause and pages.	The total duration of engagement is 3 years.
9			Validity for performance guarantee is shown to be 1280 days. Whereas the construction period is much less compared to this. Major man-months (120) are during this period. And performance considerations shall be limited to the construction period for the main contract. Accordingly, the validity shall be reduced to 90 days from the end of physical construction period.	RFP conditions shall prevail
10			Agency for the main work will be abide by the specifications given by the main tender (PPP), Methodology by independent Engineer will have limitations. Performance of the New STP will be dependent on the flow reaching to the new STP. In this case the Independent engineer will have problems to certify the performance.	Please refer to the concession agreement for managing such issues.
11			Concession agreement has duration of 15 years and Independent engineer agreement is for	The engagement of Project Engineer is for 3 years in

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			about 1280 days needs clarification.	the initial period as per this RFP.
12			Further handback activity has nothing to do with the Independent engineering activity. Please explain.	As per RFP document.
13			Payment to the Independent Engineer is based on the milestones achieved by the Concessionaire. It is not logical. As the technical person have no control over the finances and administration of the concessionaire. It is suggested to increase the monthly payment of man-months deployed to minimum 60 %. Corresponding reduction shall be in the milestone basis payments.	RFP conditions shall prevail
14			Expert man-months scheduled in the table, need to have payments at par with the work done from home or on site, subject to limitation of minimum relevant staff on site. Project Engineer shall certify the involvement in the project categorized in two parts, one on site and other from home, in case of each expert.	RFP conditions shall prevail
15			Liquidated damages enforceable up to 20% of the contract value are not justifiable in case of Engineer; actually it may be in case of Concessionaire. Engineer may not have the administrative control over the activities, but he has to certify the technical performance as soon as possible. Delay or the losses in the project may be more related to the concessionaire. Please limit the LD to the extent of 5% only.	RFP conditions shall prevail.
16			Fin. and Legal Experts as and when required: -	RFP conditions shall

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			This is not quantifiable and as such it is requested to consider it as a matter of reimbursement of actual expenditure.	prevail
17			Eligible assignments for each of the key personnel is min TWO nos: Request you to please consider this experience only for Team Leader and Sr. Process Engineer and for rest all other key personnel it may be relaxed/reduced to ONE nos.	RFP conditions shall prevail
18			This is to request you to make us available Concession Agreement for the subject project as mentioned in the RFP document at page 8 para 1.1.2. We tried downloading the document as mentioned, from Uttar Pradesh Jal Nigam website, however the same was not available. It is also not available on NMCG website. Being an integral part of the TOR , the document can provide us a better understanding about the project, we request you to kindly upload the same on NMCG website	Concession Agreement will be uploaded in the website of NMCG.
19	2.2.2 (A), Technical Capacity, Page No. 15	“The bidder shall have, over the past 10 years preceding the PDD, has completed a minimum of 3 (three) eligible assignments as specified in Clause 3.1.4.”	Our understanding of this clause is that in case of multiple STPs under one contract, all the STPs of capacity ≥ 25 MLD will be considered individually for technical evaluation purpose.	STPs with more than or equal to 25 MLD capacity will be considered as eligible assignment.
20	3.1.4 A. Eligible Technical Consultancy	“Eligible Assignments” Sewerage Schemes or Sewerage Systems that includes atleast one 25	Please confirm.	Yes

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	Assignments	MLD Sewage Treatment Plant (STP), Effluent Treatment Plant (ETP), Common Effluent Treatment Plant.		
21	3.1 Evaluation of Technical Proposals, 3.1.3 Scoring criteria, Relevant Experience of the Key Personnel	Team Leader cum Waste Water Expert Qualification: 10 points Undergraduation: 5 Post-Graduation: 5 Number of Eligible Assignments: 40 points Up to 2 assignments: 10 3-5 assignments: 30 More than 5: 40	We understand that 5 Points for Post-Graduation is a typographical error and it actually corresponds to 10 points.	Total marks for the qualification is 10 which is further divided in to 5 for relevant under graduation and 5 for relevant post graduation
22	3.1 Evaluation of Technical Proposals, 3.1.3 Scoring criteria, Relevant Experience of the Key Personnel	Team Leader cum Waste Water Expert Qualification: 10 points Undergraduation: 5 Post-Graduation: 5 Number of Eligible Assignments: 40 points Up to 2 assignments: 10 3-5 assignments: 30 More than 5: 40	We request you to revise the scoring for “up to 2 assignments” to 20 to make it more linear.	RFP conditions shall prevail
23	Page no.37 Clause no.3.1.4		“Owner’s engineer consultancy assignments” we understand as DPR preparation and Designing & Engineering drawing/documents review & approval. Please confirm.	The project should have construction supervision for considering as an eligible assignment.
24	Page no.13 Clause no.2.1.4-		For Senior Engineer (Civil) experience supervision of construction is not specified.	Yes the experience is supervision of

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	Key Personel Sr no.3		Please review /confirm.	construction.
25			We understand that no. of similar assignments are planned under NMCG. In this circumstances is NMCG consider to put a cap. On maximum numbers of assignments to be awarded to each bidder. Please review & confirm.	RFP conditions shall prevail
26			Considering the quantum of work we request you to kindly extend the date of submission by at least 15 days & oblige	Please refer to the addendum
27	CI 2.2.2 (B), pg 15	Financial Capacity : The Bidder shall have received a minimum revenue of Rs. 5 (Five) crore or US\$ 2.5 (Two and half) million per annum from professional fees during each of the 3 (three) financial years preceding the Proposal Due Date. For the avoidance of doubt, professional fees hereunder refers to the fees received by the Bidder for providing advisory or consultancy services (excluding audit, accounting, taxation and information technology) to its clients for project development services / preparation of DPRs, Technical Feasibility Studies, Project Management Consultancy Services, Third Party / Independent Engineer / Owner's Engineer Services, Technical Audit	We request that, as per standard practice, company turnover be considered for assessing the financial capacity of the Bidder. At the minimum, revenue of water, waste water, drainage and area infrastructure projects are considered against this clause.	RFP conditions shall prevail

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		services, assessment of existing assets etc for waste water projects.		
28	Cl 2.1.4, S. No. 8, pg 14	Minimum educational qualification and discipline – O&M Engineer – Graduation in Civil Engineering/Environment Engineering / Post graduation in Civil / Public Health / Environmental Engineering	O&M activities require expertise in mechanical and electrical disciplines. Hence, request please add Electrical / Mechanical to the acceptable list of disciplines for O&M Engineer.	Please refer to the addendum.
29	Cl 3.1.4 (A) (i)	As in tenderExperience in PPP projects....	Please clarify the definition of PPP projects.	Please refer to the addendum.
30	Appendix – II, Form – 2, S. No. (J), Pg 125	As in tender Travel Expenses	Please make the travel and lodging expenses reimbursable, as on date the no. or trips and source of equipment are not known.	RFP conditions shall prevail
31	Cl no. 4.1 (xiv), Pg. 49	Assisting the employer in the fulfilment of Hand back requirements as detailed in clause 20.3 of the Concession Agreement	The contract period of PE is five years from the Effective Date, Hand back will occur at the end of O&M period, which will be beyond the contract period. Hence, this clause may be deleted.	Hand back requirements are applicable during early termination of the Concession agreement also. Hence RFP conditions shall prevail.
32	Cl 7.15, Pg 55	The Project Engineer shall undertake sewage flow sampling....	Please confirm that the cost of such testing shall not be borne by the PE.	Cost of testing will be borne by the Concessionaire/UP Jal Nigam.
33	Cl 7.17, Pg 55	The Project Engineer shall provide	As the Financial Proposal in Form – 2, pg 125,	As per RFP document.

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		necessary training.	does not specify a sub-head for this component, pl confirm that this will be paid extra, as per actual, if required.	
34		Substitution of Key Personnel: The NMCG expects all the Key Personnel to be available during implementation of the Agreement. The NMCG will not consider substitution of Key Personnel except for reasons not attributable to the Project Engineer such as any incapacity, resignation or due to health. Such substitution shall ordinarily be subject to equally or better qualified and experienced personnel being provided to the satisfaction of the NMCG. As a condition to such substitution, a sum of 5% (Five per cent) of the remuneration specified for the original Key Personnel may be deducted from the payments due to the Project Engineer. In the case of a further substitutions hereunder, such deduction shall 10% (Ten per cent) of the remuneration specified for the original Key Personnel for each substitution	.We request you to kindly wave off this clause.	RFP conditions shall prevail
35			Payment should be made on man month basis rather than linking with progress	RFP conditions shall prevail
36			Award criteria should be 80:20	RFP conditions shall

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37			Design review experts like Structural Engineer, process Engineer, Mechanical, Electrical and Automation expert shall be allowed to work from home office rather than from site office. Payment shall be made accordingly. These experts may periodically visit in field depending upon the requirement.	prevail RFP conditions shall prevail
38	1.8 Schedule of Selection Process	Invitation for Proposals1. INTRODUCTION	The NMCG would endeavour to adhere to the following schedule:4. Proposal Due Date or PDD: 24th August 2018 12.30 PM=> Since the RFP requires a strong team for executing these projects, we require some more time for putting a good team in place. Accordingly we request you to kindly extend the current date of submission by 3 weeks to enable us submit a comprehensive bid document.	Please refer to the addendum.
39	3.1.4 Eligible AssignmentsRFP Page 37	3. CRITERIA FOR EVALUATION	A. Eligible Technical Consultancy Assignments:For the purposes of determining Conditions of Eligibility and for evaluating the Proposals under this RFP, Project Management Consultancy (PMC)/DPR preparation & construction supervision consultancy/Owner’s Engineer consultancy assignments for the following projects shall be deemed as eligible assignments (the “Eligible Assignments”):(i) Sewerage Schemes or Sewerage Systems that includes	RFP conditions shall prevail

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			at least one 25 MLD Sewage Treatment Plant (STP)/Effluent Treatment Plant/Common Effluent Treatment Plant B;=> With reference of the subject project, since it is a 50 MLD STP project. It is request you to increase the criteria are "least one 50 MLD Sewage Treatment Plant (STP)"	
40	3.1.4 Eligible Assignments RFP Page 37	3. CRITERIA FOR EVALUATION	Experience in PPP projects: Every Eligible Technical Assignments undertaken by the Applicant in project management consultancy/advisory/design engineering/Owner's Engineer/ consultancy assignments in Sewerage Schemes or Sewerage Systems including Sewage Treatment Plants undertaken through any form of Public Private Partnership (PPP) mode will be counted as 2 projects for giving marks under clause 3.1.3.=> We request you to consider the "Lump Sum Turnkey" project experience also.	RFP conditions shall prevail
41	4. Relevant Experience of the Key Personnel	3. CRITERIA FOR EVALUATION	Key Personnel Eligible Assignments:=> We request you to consider the "Lump Sum Turnkey" as Eligible Assignments	RFP conditions shall prevail
42	2.20 Bid Security RFP Page 28	2.20 Bid Security	2.20.1 The Bidder shall furnish as part of its Proposal, a bid security of [Rs. 30,0000 (Three Lakhs)] in the form of a Demand Draft/Bankers Cheque issued by one of the Nationalised/ Scheduled Banks in India in favour of the	Please refer to the Addendum.

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			National Mission for Clean Ganga payable at New Delhi(the “Bid Security”), returnable not later than 30 (thirty) days from PDD except in case of the two highest ranked Bidders as required in Clause 2.25.1. => We request you to kindly allow the Bid Security in the form of "Bank Guarantee" also.	
43	2.21 Performance Security RFP Page 29	2.21 Performance Security	2.21.2 An amount equal to 10% (ten cent) of the Agreement Value shall be deemed to be the Performance Security for the purposes of this Clause 2.21, which may be forfeited and appropriated in accordance with the provisions hereof. => We request you to allow the Performance Security upto 2.5, as the 10% is very high.	RFP conditions shall prevail
